



WAYNE COUNTY
BUSINESS RESOURCE NETWORK

RESOURCE GUIDE

WAYNE COUNTY ECONOMIC DEVELOPMENT CORPORATION

waynecounty.com/economicdevelopment

CANTON CHAMBER OF COMMERCE

The Canton Chamber of Commerce is the leading business resource for the Canton Community. The Chamber has launched the Canton 20/20 Initiative, which is a Workforce Innovation Project that is a proactive approach in driving growth and innovation in Canton's workforce. Canton 20/20 ultimately works to close the talent/skills gap for our industry partners and creates a platform for youth career exploration.

PHONE: 734-453-4040
EMAIL: tpaden@cantonchamber.com
WEB SITE: cantonchamber.com

COMCAST BUSINESS

Comcast Business is a provider of customized high-speed internet, cloud solutions and phone solutions for businesses data and communications needs.

PHONE: 855-301-3261
WEB SITE: business.comcast.com

DETROIT COMMUNITY LOAN FUND

Detroit Community Loan Fund (DCLF) is a low-profit limited liability company (L3C), created by Detroit Development Fund and Invest Detroit. We finance small businesses headquartered in the city of Detroit which have traditionally faced obstacles in obtaining financing, but have demonstrated growth potential. Detroit Community Loan Fund's newest loan fund, BizLoan Fund, is designed to assist small businesses and aspiring entrepreneurs in Detroit, Hamtramck, and Highland Park by providing micro lending capital in the amounts of \$5,000-\$50,000.

Phone: 313-784-9547
Email: info@detroitcommunityloanfund.com
Web Site: detroitcommunityloanfund.com

DETROIT DEVELOPMENT FUND

Detroit Development Fund is a non-profit (501(c)(3)) organization and a certified community development financial institution, incorporated in the state of Michigan. Detroit Development Fund was created in 1998 with an initial mission of helping revitalize an economically distressed target area in Detroit's far East side neighborhoods. It now operates throughout the City of Detroit. Detroit Development Fund provides loans and technical assistance to small business owners, developers, building owners, contractors, and subcontractors who cannot get all of the capital they need from traditional financing sources.

Phone: 313-784-9547
Email: asharp@detroitdevelopmentfund.com
Web Site: detroitdevelopmentfund.com

DETROIT REGION AEROTROPOLIS DEVELOPMENT CORP.

The Detroit Region Aerotropolis is a five-community, two-county public-private partnership with the Wayne County Airport Authority driving corporate expansion & new investment around Detroit Metro and Willow Run Airports. It offers 6,000 acres of development ready land centered in a world-class network of transportation infrastructure.

PHONE: 734-992-2286
EMAIL: Robert.luce@detroitaero.org
WEB SITE: www.detroitaero.org

DETROIT ECONOMIC GROWTH CORPORATION

The Detroit Economic Growth Corporation is Detroit's leading economic development agency providing assistance with small business development, business attraction/retention/expansion, real estate, and financial incentives- all while staffing many of the City's public boards and authorities.

PHONE: Mark Denson 1(313)742-8205
EMAIL: mdenson@degc.org
WEB SITE: www.degc.org

DETROIT EMPLOYMENT SOLUTIONS CORPORATION

The Detroit Employment Solutions Corporation administers employee wage incentives, provides skills testing, recruiting and screening assistance and employee training via MichiganWorks!

PHONE: 313-664-5566
EMAIL: bsd@detempsol.org
WEB SITE: descmiworks.com

DETROIT REGIONAL CHAMBER

The Detroit Regional Chamber is a member-based business support organization offering networking, data, business attraction, programs and events for metro Detroit-area entrepreneurs and businesses.

PHONE: 313-964-4000
EMAIL: members@detroitchamber.com
WEB SITE: www.detroitchamber.com

DOWNRIVER COMMUNITY CONFERENCE

The Downriver Community Conference partnership provides leadership in establishing common, positive goals and strategies to develop the human, social and economic assets of the Downriver area including: Workforce Development (MichiganWorks!), Basic skills & Assessment, and economic development assistance.

PHONE: 734-362-7070
EMAIL: paula.boase@dccwf.org
WEB SITE: www.dccwf.org

DTE ENERGY – ECONOMIC DEVELOPMENT

DTE Energy supports economic development, supplies energy to businesses, makes energy affordable, reliable and clean for our customers.

PHONE: 855-367-0255
EMAIL: econ_dev@detenergy.com
WEB SITE: www.dteenergy.com

FOCUS: HOPE

Focus: HOPE offers education and workforce development programs preparing individuals for success when competing for jobs. These programs include work readiness, pre-apprenticeship, apprenticeship and entrepreneurial assistance.

PHONE: 313-799-3468
EMAIL: info@focushope.edu
WEB SITE: focushope.edu

GOLDMAN SACHS 10,000 SMALL BUSINESSES

Goldman Sachs 10,000 Small Businesses helps entrepreneurs create jobs and economic opportunity by providing greater access to education, capital and business support services.

PHONE: 313-758-6041
EMAIL: 10ksb@wayne.edu
WEB SITE: 10ksbdetroit.com

HEALTHCHOICE OF MICHIGAN

HealthChoice of Michigan is a comprehensive group medical program sponsored by Wayne County for businesses.

PHONE: 800-WELL NOW
<https://www.waynecounty.com/departments/hvcw/accesstocare/small-business.aspx>

HENRY FORD COMMUNITY COLLEGE

Henry Ford Community College Workforce & Professional Development Division provides comprehensive career and technical training programs designed to support the enhancement of both new and incumbent workers for business and industry.

PHONE: 313-317-6600
EMAIL: mtec@hfcc.com
WEB SITE: <https://mtec.hfcc.edu/>

INCITE FOCUS

Incite Focus is a leading training and pilot production level shop/lab that offers enhanced digital fabrication capabilities to industry. Incite Focus provides education and training through the national Maker Professional Registered Apprenticeship Program, the international Fab Academy program and a la carte Safety and Basic Use plus advanced skills workshops; dedicated lab or equipment rental for prototyping and pilot production; and contractual services of professional makers who can satisfy less than full time periodic needs utilizing your shop or ours.

PHONE: 313.202.4901
EMAIL: info@incite-focus.org
WEBSITE: www.incite-focus.org

LEAN & GREEN MICHIGAN – PACE FINANCING

Lean & Green Michigan helps commercial, industrial, multifamily and nonprofit property owners finance energy efficiency and renewable energy projects that are profitable for all parties – property owners, contractors, financial institutions and local governments.

PHONE: 313-444-1474
EMAIL: cory@levinenergypartners.com
WEB SITE: <http://leanandgreenmi.com/index>

LIVONIA CHAMBER OF COMMERCE

The Livonia Chamber of Commerce supports Livonia and its businesses community. Among its many services, the Chamber provides marketing guidance, referrals, credibility, and advocacy. The Chamber coordinates dozens of networking, professional development, and business promotion events each year.

PHONE: 734-427-2122
EMAIL: dwest@livonia.org
WEB SITE: www.livonia.org

MICHIGAN ECONOMIC DEVELOPMENT CORPORATION (MEDC)

The MEDC is the State of Michigan's economic development organization offering support services and partner connections, talent development, access to capital and incentive programs for statewide business growth.

PHONE: 888-522-0103
EMAIL: info@michigan.org
WEB SITE: michiganbusiness.org

MICHIGAN MANUFACTURING TECHNOLOGY CENTER

The Michigan Manufacturing Technology Center (The Center) offers personalized consulting and training services to develop more effective business leaders, drive product and process innovation, establish company-wide operational excellence and foster creative strategies for business growth and greater profitability.

PHONE: 888-414-6682
EMAIL: inquiry@the-center.org
WEB SITE: www.the-center.org

MICHIGAN SMALL BUSINESS DEVELOPMENT CENTER

The Michigan Small Business Development Center helps small businesses launch, grow, transition and innovate. They provide counseling, training and research for new ventures, existing small businesses and advanced technology companies.

PHONE: 313-672-1101
EMAIL: bking18@emich.edu
WEB SITE: www.sbdcmichigan.org

PLYMOUTH COMMUNITY CHAMBER OF COMMERCE

The Plymouth Community Chamber of Commerce promotes the area to attract businesses, residents and visitors, works to enhance their quality of life and provides support to their members.

PHONE: 734-453-1540
EMAIL: wes@plymouthmich.org
WEB SITE: www.plymouthmich.org

SCHOOLCRAFT COLLEGE

Schoolcraft College is a one-stop resource for all workforce and business needs. We provide business counseling, procurement assistance, market research, apprenticeship programs and corporate and custom training to new and existing businesses.

PHONE: 734-462-4438
EMAIL: bdc@schoolcraft.edu
WEB SITE: www.schoolcraft.edu/bdc

SCORE

SCORE is noted for its free, one on one, mentoring. Our team of experienced volunteer business owners/executives (many retired) use their time "to give back." See our website for business tools & templates. And, CLICK "find a mentor" to move your ideas forward.

PHONE: 313-226-7947
EMAIL: help@score.org
WEB SITE: detroit.score.org

SEMCA – MICHIGANWORKS!

Southeast Michigan Community Alliance (SEMCA) Michigan Works is a non-profit organization created to maximize the use of state and federal workforce funds for the mutual benefit of our employers and workers. SEMCA addresses a broad spectrum of employer needs related to talent development including: talent recruiting, pre-screening, funding for job training, labor market information, and hiring incentives. We can save you time and effort in obtaining the best talent—all at no cost to you. Put SEMCA to work for you!

PHONE: 800-285-9675
EMAIL: semca@semca.org
WEB SITE: www.semca.org

SOUTHERN WAYNE COUNTY REGIONAL CHAMBER OF COMMERCE

The Southern Wayne County Regional Chamber of Commerce provides resources such as business networking groups, monthly networking events, special Chamber events, legislative voice and committees throughout the year to businesses throughout the 21 communities that make up the Downriver region.

PHONE: 734-284-6000
WEB SITE: <https://swcrc.com/>

U OF M DEARBORN - BUSINESS ENGAGEMENT CENTER

The University of Michigan Dearborn – Business Engagement Center is the first point of contact to access and support the multitude of assets available at UM-Dearborn. Whether your company is seeking student or alumni talent, research opportunities, or strategic partnership, the BEC will help navigate campus relationships to achieve desired outcomes.

PHONE: 313-583-6595
EMAIL: becdearborn@umd.umich.edu
WEB SITE: <https://umdearborn.edu/business-community/business-engagement-center>

WAYNE COUNTY COMMUNITY COLLEGE DISTRICT

Wayne County Community College District provides education and training services to business, government, educational institutions, and non-profit organizations focused on technical, technological and knowledge-based training for corporate customers and offers customized training in high-skilled and high-demand workforce areas.

PHONE: 313-496-2704

WEB SITE: <http://www.wcccd.edu/dept/EWD.php>

WAYNE COUNTY ECONOMIC DEVELOPMENT CORPORATION

The Wayne County Economic Development Corporation provides a variety of tools to help businesses locate or expand in Wayne County. They provide a range of services from site selection to streamlining permitting processes to coordinating with local municipalities and state agencies.

PHONE: 313-224-0756

EMAIL: economicdevelopment@waynecounty.com

WEB SITE: waynecounty.com/economicdevelopment

WAYNE COUNTY HUMAN RELATIONS DIVISION

The Human Relations Division administers the Business Diversity and Inclusion Program, which provides business enterprise certification and outreach services to business partners so they can compete equitably and become successful in the Wayne County procurement process.

PHONE: 313-224-5021

EMAIL: humanrelations@waynecounty.com

WEB SITE: www.waynecounty.com

U.S. COMMERCIAL SERVICE

The U.S. Commercial Service is the export promotion arm of the U.S. government. Leveraging a global network of offices located in U.S. Embassies and Consulates in over 70 countries, the U.S. Commercial Service helps American companies identify promising overseas markets, find new business partners to help drive export sales, and solve export related problems. Three offices in Michigan support export efforts, including one in Detroit:

PHONE: 313-226-3006

EMAIL: sara.coulter@trade.gov

WEBSITE: <https://2016.export.gov/michigan>